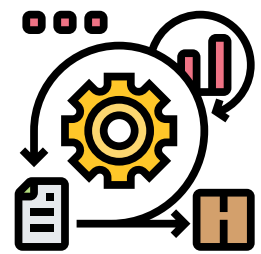


# BUILDING AND MAINTAINING PROFESSIONAL RELATIONSHIPS

## INTRODUCTION:

Building and maintaining professional relationships is an essential part of success in any career. In this skills training program, employees and managers will learn how to develop and nurture professional relationships in order to enhance their professional reputation and success.

Through a combination of theoretical explanations and practical exercises, participants will learn how to build and maintain professional relationships with colleagues, clients, and industry partners in a way that is respectful, effective, and mutually beneficial.



## Methodology:

- Lectures and discussions on the theoretical foundations of professional relationships
- Role-playing and group exercises to practice and apply professional relationship-building skills

## Frameworks covered:

- The importance of networking in building and maintaining professional relationships
- The principles of effective networking and how to practice it
- The use of social media and other online platforms for building and maintaining professional relationships

**Length:** 90mins, Half Day

**Delivery Option:** Face-to-Face, Virtual

## Training Aims and Objectives:

- Understand the importance of building and maintaining professional relationships
- Learn how to develop and nurture professional relationships
- Practice building and maintaining professional relationships through role-playing and group exercises
- Develop strategies for enhancing professional reputation and success
- Improve communication skills and professional relationships

## Conclusion:

At the end of this session, participants will have a solid understanding of how to build and maintain professional relationships effectively.

The goal is for participants to be able to develop and nurture professional relationships with colleagues, clients, and industry partners in a way that is respectful, effective, and mutually beneficial.

This will not only improve communication skills and enhance professional reputation and success, but also contribute to a positive and supportive professional network.

